Funding Centre 2025

End of Year Survey Results

Who we surveyed

At the end of 2025, the Funding Centre surveyed its members for the second year in a row to understand their grantseeking experience.

The survey was completed by 93 members, ranging from Not for Profits, Local Governments, Businesses, Individuals, State Governments, Schools and Tafes. Grantseekers were represented across 24 sectors, from organisations ranging from less than $50,000 turn over up to $100 million.

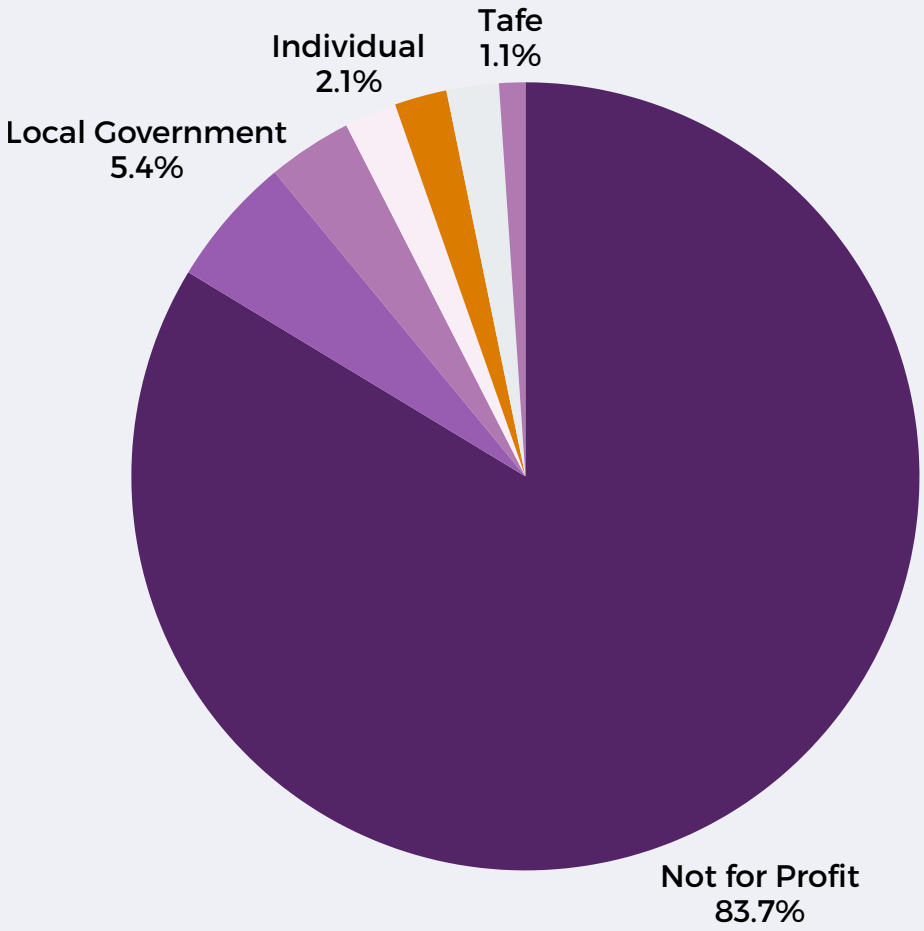
Highlights

- Application success rates have increased from 35% to 46% across survey respondents from 2024 to 2025.
- The majority of Funding Centre members are not for profits, representing over 80% of survey responders.
- Survey responders are diverse across sectors.
- Time continues to be the biggest challenge our members face.
- Drafter is being under utilised with 90% of users yet to try it.
- The majority of users who have tried Drafter have reported significant time savings.

Funding Centre

Who are our grantseekers?

Organisation type



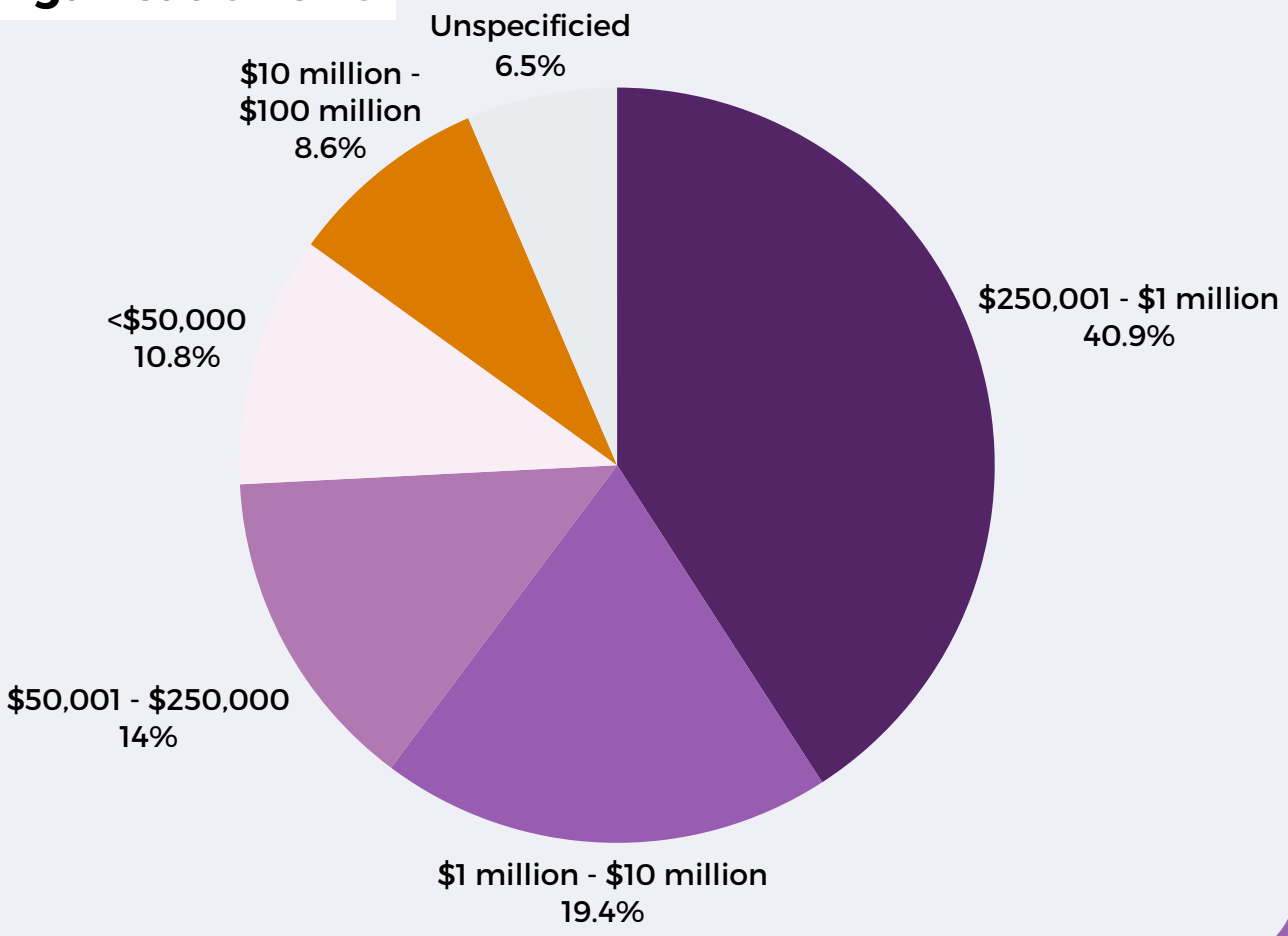
Insights

- Survey participants includes grantseekers across not for profits, local governments, businesses, state governments, schools, tafes as well as individuals.
- Not for profits continue to constitute the majority of Funding Centre members, representing 83.87% of survey responses.
- No survey responses were completed by unincorporated groups or universities.

Funding Centre

Who are our grantseekers?

Organisation size



Insights

- Our grantseeking organisations range in size.
- On average, larger organisations apply for more grants.

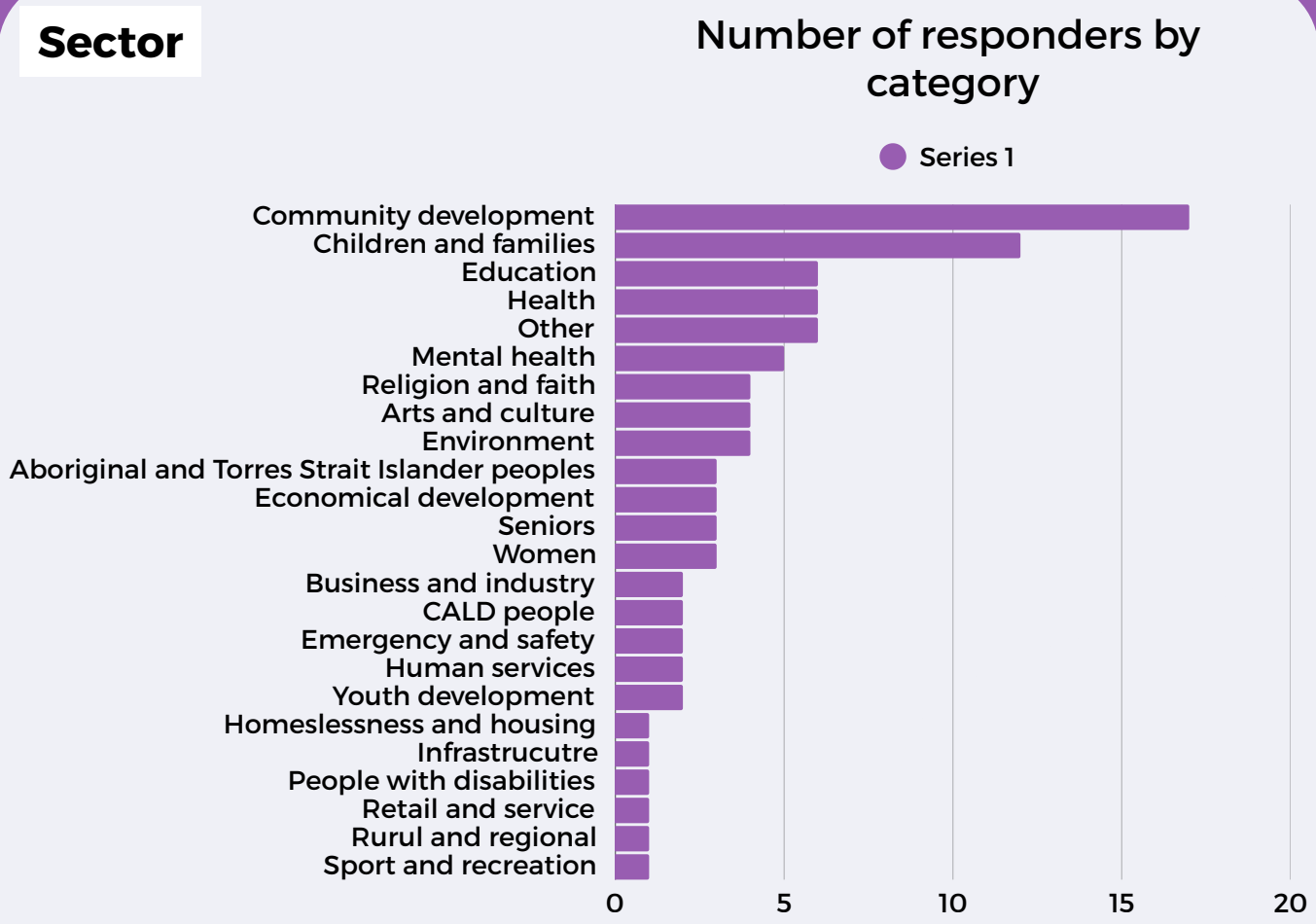
Did you know?

- Drafter, our AI grant writing tool is free for Funding Centre members and can increase the volume of grants small organisations are able to apply for.

Funding Centre

Who are our grantseekers?

Sector



Insights

- Funding Centre members are diverse across sectors.
- Community development continues to be our largest sector of grantseekers, making up 18.5% of survey responders.

Did you know?

- Funding Centre categories are dervied from CLASSIE: a landmark Our Community Innovation Lab initiative. Learn more here.

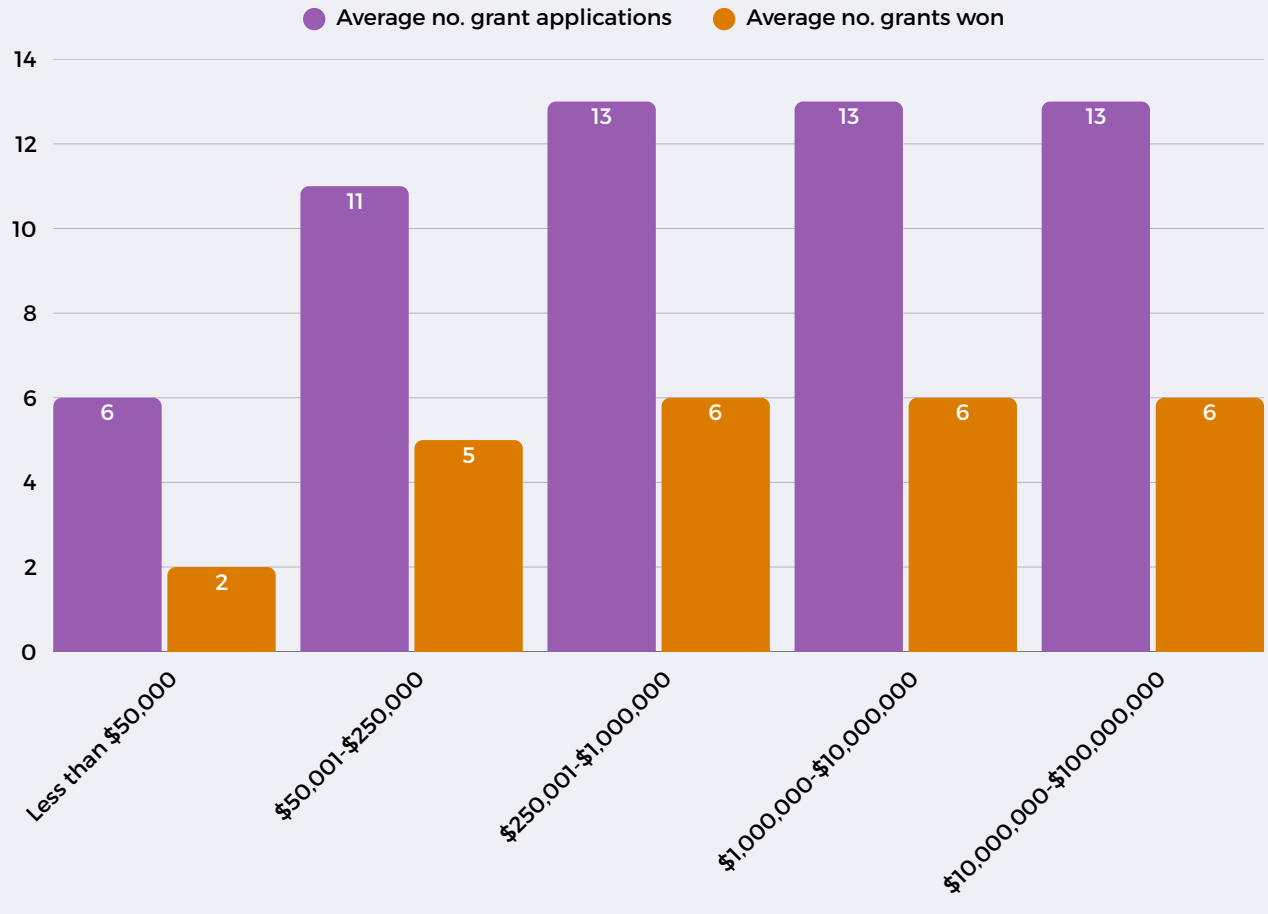
Grant application trends

Average number of grant applications 13

Average number of grants won 6

Average application success rate 46%

Grant application success rate across organisation size



Funding Centre

Challenges

Top 3 common challenges of using the Funding Centre

1. Nothing (57%)
2. Search filters (8%)
3. Grant coverage (6%)

Insights

- “Nothing” continues to be the answer to what users find frustrating or challenging when using the Funding Centre for the second year in a row (2024, 2025).
- Areas of improvement gathered from the survey have been recorded and will inform future planning for the Funding Centre.

Top 3 common challenges as a grantseeker

1. Time (30%)
2. Finding the right grant (25%)
3. Under resourced (8%)

Insights

- Time and resource contraints continue to prove to be a challenge for grantseekers across the sector.
- 90% of Fundingn Centre users are yet to try Drafter, our AI grant writing tool. Reviews of Drafter indicate it can reduce grant writing time by up to 60%. Try Drafter now.

Funding Centre

What people love about the Funding Centre

> So many grant opportunities listed all in one place.



> Affordable for NFPs.



> It's helpful to have all the grants in one place and the new AI tool is fantastic.

Funding Centre

What people love about our AI grant writing tool, Drafter.

> Drafter is a step forward from other AI tools when it comes to Australian grant writing.



> I like that Drafter has everything all in one place and is easy to use for people who aren't as experienced with grant applications.



> What Drafter produced was 90% of the way there, it didn't take much editing to get a good final result.

Try Drafter now!

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